

*Anacostia Watershed Society, Inc. and
Saturday Environmental Academy*

Consolidated Financial Statements
and
Independent Auditors' Report

December 31, 2017 and 2016



Halt Buzas & Powell, LTD

TRUST, INTEGRITY AND A COMMITMENT TO YOUR SUCCESS

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Independent Auditors' Report

To the Board of Directors
Anacostia Watershed Society, Inc. and Saturday Environmental Academy
Bladensburg, Maryland

We have audited the accompanying consolidated financial statements of Anacostia Watershed Society, Inc. and Saturday Environmental Academy (collectively referred to as the Organization), which comprise the consolidated statements of financial position as of December 31, 2017 and 2016, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The Consolidated schedules of functional expenses (pages 16 - 17) are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Halt, Buzas & Powell, Ltd.

Alexandria, Virginia
June 25, 2018

Anacostia Watershed Society, Inc. and Saturday Environmental Academy
Consolidated Statements of Financial Position
December 31, 2017 and 2016

	2017	2016
Assets		
Current assets:		
Cash	\$ 301,750	\$ 314,668
Contracts receivable	401,398	281,396
Contributions receivable	2,950	19,355
Prepaid expenses	2,166	876
Total current assets	708,264	616,295
Property and equipment, net	913,384	936,694
Total assets	\$ 1,621,648	\$ 1,552,989
 Liabilities and Net Assets		
Current liabilities:		
Line of credit	\$ -	\$ 56,958
Accounts payable	221,847	260,143
Accrued payroll liabilities	44,680	33,959
Note payable	4,176	5,403
Deferred revenue	-	14,648
Total current liabilities	270,703	371,111
Note payable, non-current	-	3,745
Total liabilities	270,703	374,856
Net assets:		
Unrestricted	1,202,511	1,094,159
Temporarily restricted	148,434	83,974
Total net assets	1,350,945	1,178,133
Total liabilities and net assets	\$ 1,621,648	\$ 1,552,989

See accompanying notes to the consolidated financial statements.

3.

Anacostia Watershed Society, Inc. and Saturday Environmental Academy

Consolidated Statement of Activities

For the Year Ended December 31, 2017

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Revenues:			
Contract revenue	\$ 2,600,372	\$ -	\$ 2,600,372
Contributions	1,127,386	223,811	1,351,197
Program service fees	108,800	-	108,800
In-kind contributions	64,949	-	64,949
Other income	9,000	-	9,000
Gain on disposal of property and equipment	1,299	-	1,299
Net assets released from restrictions:			
Satisfaction of donor restrictions	<u>159,351</u>	<u>(159,351)</u>	<u>-</u>
Total revenues	<u>4,071,157</u>	<u>64,460</u>	<u>4,135,617</u>
Expenses:			
Program services:			
Stewardship	2,578,382	-	2,578,382
Environmental education	835,043	-	835,043
Recreation	68,255	-	68,255
Advocacy	<u>59,072</u>	<u>-</u>	<u>59,072</u>
Total program services	<u>3,540,752</u>	<u>-</u>	<u>3,540,752</u>
Support services:			
Management and general	277,805	-	277,805
Fundraising	<u>144,248</u>	<u>-</u>	<u>144,248</u>
Total support services	<u>422,053</u>	<u>-</u>	<u>422,053</u>
Total expenses	<u>3,962,805</u>	<u>-</u>	<u>3,962,805</u>
Change in net assets	108,352	64,460	172,812
Net assets, beginning of year	<u>1,094,159</u>	<u>83,974</u>	<u>1,178,133</u>
Net assets, end of year	<u>\$ 1,202,511</u>	<u>\$ 148,434</u>	<u>\$ 1,350,945</u>

See accompanying notes to the consolidated financial statements.

4.

Anacostia Watershed Society, Inc. and Saturday Environmental Academy

Consolidated Statement of Activities

For the Year Ended December 31, 2016

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Revenues:			
Contract revenue	\$ 1,346,113	\$ -	\$ 1,346,113
Contributions	936,046	111,793	1,047,839
Program service fees	129,691	-	129,691
In-kind contributions	30,971	-	30,971
Loss on disposal of property and equipment	(1,267)	-	(1,267)
Net assets released from restrictions:			
Satisfaction of donor restrictions	<u>154,474</u>	<u>(154,474)</u>	<u>-</u>
Total revenues	<u>2,596,028</u>	<u>(42,681)</u>	<u>2,553,347</u>
Expenses:			
Program services:			
Stewardship	1,168,717	-	1,168,717
Environmental education	559,273	-	559,273
Recreation	82,652	-	82,652
Advocacy	<u>224,443</u>	<u>-</u>	<u>224,443</u>
Total program services	<u>2,035,085</u>	<u>-</u>	<u>2,035,085</u>
Support services:			
Management and general	210,893	-	210,893
Fundraising	<u>151,032</u>	<u>-</u>	<u>151,032</u>
Total support services	<u>361,925</u>	<u>-</u>	<u>361,925</u>
Total expenses	<u>2,397,010</u>	<u>-</u>	<u>2,397,010</u>
Change in net assets	199,018	(42,681)	156,337
Net assets, beginning of year	<u>895,141</u>	<u>126,655</u>	<u>1,021,796</u>
Net assets, end of year	<u>\$ 1,094,159</u>	<u>\$ 83,974</u>	<u>\$ 1,178,133</u>

See accompanying notes to the consolidated financial statements.

5.

Anacostia Watershed Society, Inc. and Saturday Environmental Academy

Consolidated Statements of Cash Flows

For the Years Ended December 31, 2017 and 2016

	<u>2017</u>	<u>2016</u>
Cash flows from operating activities:		
Change in net assets	\$ <u>172,812</u>	\$ <u>156,337</u>
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	75,866	67,375
(Gain) loss on disposal of assets	(1,299)	1,267
Donated property and equipment	(21,300)	(10,000)
Bad debt expense	-	17,310
Decrease (increase) in assets:		
Contracts receivable	(120,002)	65,193
Contributions receivable	16,405	30,645
Prepaid expenses	(1,290)	11,949
Increase (decrease) in liabilities:		
Accounts payable	(38,296)	(35,669)
Accrued payroll liabilities	10,721	(38,491)
Deferred revenue	<u>(14,648)</u>	<u>(21,000)</u>
Total adjustments	<u>(93,843)</u>	<u>88,579</u>
Net cash provided by operating activities	<u>78,969</u>	<u>244,916</u>
Cash flows from investing activities:		
Purchases of property and equipment	(32,557)	(36,424)
Proceeds from sales of property and equipment	<u>2,600</u>	<u>-</u>
Net cash used in investing activities	<u>(29,957)</u>	<u>(36,424)</u>
Cash flows from financing activities:		
Principal payments on capital lease obligation	-	(3,060)
Principal payments on note payable	(4,972)	(5,165)
Principal payments on line of credit	<u>(56,958)</u>	<u>(79,926)</u>
Net cash used in financing activities	<u>(61,930)</u>	<u>(88,151)</u>
Net (decrease) increase in cash	(12,918)	120,341
Cash, beginning of year	<u>314,668</u>	<u>194,327</u>
Cash, end of year	\$ <u><u>301,750</u></u>	\$ <u><u>314,668</u></u>
Supplemental disclosures of cash flow information:		
Interest expense	\$ <u><u>680</u></u>	\$ <u><u>8,029</u></u>

See accompanying notes to the consolidated financial statements.

6.

Anacostia Watershed Society, Inc. and Saturday Environmental Academy
Notes to the Consolidated Financial Statements
December 31, 2017 and 2016

1. Organization

The accompanying consolidated financial statements include the accounts of Anacostia Watershed Society, Inc. (the Society) and Saturday Environmental Academy (SEA), collectively the Organization.

The Society was founded as a nonprofit environmental organization in 1989. The mission of the Organization is to protect and restore the Anacostia River and its watershed communities by cleaning the water, recovering the shores, and honoring the heritage. The ultimate goal of the Organization is to make the Anacostia River swimmable and fishable, in compliance with the federal Clean Water Act. The Organization also remains committed to working with the historical preservation and cultural communities by maintaining the integrity of their historic headquarters, the George Washington House.

SEA is a D.C. nonprofit organization that offers outdoor education opportunities for 7th and 8th graders living in the watershed area.

Organizational Activities

Stewardship: the Organization engages community members of all ages in stewardship action to restore the health of the Anacostia River, create a wildlife habitat, produce sustainable built and natural environments and foster a sense of stewardship to protect the river among watershed residents.

Environmental education: the Organization increases awareness, knowledge, skills, and a sense of stewardship among watershed residents that will result in changes in both present and future behavior positively affecting the health of the river

Advocacy: the Organization influences policies and resources favorably towards the restoration of the Anacostia River, with an emphasis on enhanced storm-water controls, increased containment of trash, and reduced sewage levels.

Recreation: the Organization engages community members of all ages in recreational activities in the watershed to increase awareness of the river, foster their enjoyment of nature, and motivate them to further their stewardship of the river.

Anacostia Watershed Society, Inc. and Saturday Environmental Academy
Notes to the Consolidated Financial Statements
December 31, 2017 and 2016

More than one million people reside in the 176 square mile Anacostia watershed, which encompasses eastern Washington, DC, and northern Prince George's and eastern Montgomery counties in Maryland. The watershed is widely believed to have been one of the most polluted in the nation. By restoring the watershed, the Organization is improving the quality of the environment and human health.

2. Summary of Significant Accounting Policies

a. Principles of consolidation

The accompanying consolidated financial statements include the accounts of Anacostia Watershed Society, Inc. (the Society) and Saturday Environmental Academy (SEA). All significant intra-entity accounts and transactions have been eliminated in consolidation.

b. Basis of presentation

The Organization's consolidated financial statements are presented in accordance with generally accepted accounting principles for nonprofit organizations. Under those principles, the Organization is required to report information regarding its financial position and activities according to three classes of net assets:

- *Unrestricted Net Assets* represent resources that are not subject to donor imposed stipulations and are available for operations at management's discretion.
- *Temporarily Restricted Net Assets* represent resources restricted by donors as to purpose or by the passage of time.
- *Permanently Restricted Net Assets* represent resources whose use by the Organization is limited by donor imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by action of the Organization. Income from the assets held is available for either general operations or specific purposes, in accordance with donor stipulations.

The Organization has no permanently restricted net assets at December 31, 2017 and 2016.

Anacostia Watershed Society, Inc. and Saturday Environmental Academy
Notes to the Consolidated Financial Statements
December 31, 2017 and 2016

c. Basis of accounting

The Organization's consolidated financial statements are prepared on the accrual basis of accounting. Accordingly, revenues are recognized when earned and expenses when obligations are incurred.

d. Use of estimates

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses and their functional allocation during the reporting period. Actual results could differ from those estimates.

e. Income taxes

The Society and SEA are both exempt from federal and local income taxes under Section 501(c)(3) of the Internal Revenue Code on income derived from activities related to its exempt purpose. This code section enables the Organization to accept donations that qualify as charitable contributions to the donor. The Organization is subject to income taxes on taxable income from unrelated business activities. For the years ended December 31, 2017 and 2016, the Organization did not recognize income tax expense in the accompanying consolidated financial statements as there was no unrelated business taxable income.

The Organization is not aware of any activities that would jeopardize their tax-exempt status that would require recognition in the accompanying consolidated financial statements. Generally, tax returns are subject to examination by taxing authorities for up to three years from the date a completed return is filed. If there are material omissions of income, tax returns may be subject to examination for up to six years. It is the Organization's policy to recognize interest and/or penalties related to uncertain tax positions, if any, in the accompanying consolidated financial statements. As of December 31, 2017 and 2016, the Organization had no uncertain tax positions which should be recognized as a liability.

Anacostia Watershed Society, Inc. and Saturday Environmental Academy
Notes to the Consolidated Financial Statements
December 31, 2017 and 2016

f. Contracts receivable

Contracts receivable principally represent amounts due from government awards and are stated at their net realizable value. All receivables outstanding are considered collectible. Accordingly, no allowance for doubtful accounts has been recorded at December 31, 2017 and 2016.

g. Contributions receivable

Contributions receivable are unconditional promises to give that are recognized as contributions when the promise is received. Contributions receivable that are expected to be collected in less than one year are reported at their net realizable value. Amounts that are expected to be collected in more than one year are recorded at the present value of their estimated future cash flows. The cash flows are discounted at a discount rate commensurate with the risk involved. Amortization of the resulting discount is recognized as additional contribution revenue. Reserves are established for receivables that are delinquent and considered uncollectible based on periodic reviews by management. At December 31, 2017 and 2016, no allowance for doubtful accounts has been recognized.

h. Property and equipment, net

Property and equipment acquisitions are recorded in the consolidated financial statements at cost, net of accumulated depreciation and amortization. Donated property and equipment is stated at fair value at the date of donation. Depreciation and amortization expense is computed using the straight-line method over the estimated useful lives of the assets as follows:

Building and improvements	10 - 27.5 years
Equipment	5 - 10 years
Vehicles	5 - 7 years
Office barges	20 years
Website development	3 years

The Organization's policy is to capitalize major additions and improvements over \$500. Repairs and maintenance which do not significantly add to the value of assets are expensed as incurred.

Anacostia Watershed Society, Inc. and Saturday Environmental Academy
Notes to the Consolidated Financial Statements
December 31, 2017 and 2016

i. Revenue recognition

i. Contributions

Contributions are recognized as revenue when received or promised and are recorded net of any current year allowance or discount activity. The Organization reports gifts of cash and other assets as temporarily restricted support if they are received or promised with donor stipulations that limit the use of the donated assets to the Organization's programs or to a future year. When a donor restriction expires, that is, when a purpose restriction is accomplished or time restriction has elapsed, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the accompanying statements of activities as net assets released from restrictions.

ii. Contracts

Contract revenue is recognized as earned when the qualifying costs are incurred. Amounts received in advance are recorded as deferred revenue in the accompanying statements of financial position.

iii. Program service fees

Program service fees are recognized as revenue in the period in which services are provided. Fees received relating to future periods are recorded as deferred revenue in the accompanying consolidated statements of financial position.

iv. In-kind contributions

Donated materials, services and use of facilities are recorded at fair value when an unconditional commitment is received and are recognized as in-kind contributions as revenue and expense in the accompanying consolidated financial statements. Contributions of services are recognized when services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. The value of such services is recorded based on the estimated fair value of services provided and is classified as in-kind contributions revenue and expense charged to programs and supporting services based on the program or support services directly benefited.

Anacostia Watershed Society, Inc. and Saturday Environmental Academy
Notes to the Consolidated Financial Statements
December 31, 2017 and 2016

j. Functional allocation of expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the consolidated statements of activities. Accordingly, certain costs have been allocated among programs and supporting services benefited.

k. Reclassification

For comparative purposes, certain 2016 amounts have been reclassified to conform to the 2017 presentation. However, none of these reclassifications affected the 2016 change in net assets.

3. Concentrations of Credit Risk

The Organization maintains bank deposits that, at times, may exceed the Federal Deposit Insurance Corporation (FDIC) limits. At December 31, 2017 and 2016, the Organization had bank deposits in excess of FDIC limits of \$10,250 and \$29,744, respectively.

4. Line of Credit

On March 29, 2012, the Organization entered into a \$60,000 line of credit with a financial institution. The line of credit was increased to \$150,000 on March 11, 2014. The line of credit is payable on demand and matures on March 29, 2018. The line has an interest rate equal to the "Wall Street Journal Prime Rate" plus 2% with a minimum rate of 6%. On February 22, 2018, the mature date was extended to March 29, 2019. For the year ended December 31, 2016, the balance due on the line of credit was \$56,958. There was no balance due at December 31, 2017.

Anacostia Watershed Society, Inc. and Saturday Environmental Academy
Notes to the Consolidated Financial Statements
December 31, 2017 and 2016

5. Property and Equipment, Net

The following is a summary of property and equipment held at December 31:

	<u>2017</u>	<u>2016</u>
Land	\$ 134,075	\$ 134,075
Building and improvements	828,544	828,543
Equipment	271,219	260,891
Vehicles	30,736	51,209
Office barges	231,557	230,000
Website development	<u>15,750</u>	<u>-</u>
Property and equipment	1,511,881	1,504,718
Accumulated depreciation and amortization	<u>(598,497)</u>	<u>(568,024)</u>
Total property and equipment, net	<u>\$ 913,384</u>	<u>\$ 936,694</u>

Depreciation and amortization expense for the years ended December 31, 2017 and 2016 was \$75,866 and \$67,375, respectively.

6. Notes Payable

On August 26, 2015, the Organization entered into a note payable in the amount of \$16,000 with interest on the unpaid principal balance calculated as 3.75% per annum. Payments of \$471 are due monthly beginning on September 26, 2015, with all unpaid principal due on August 26, 2018. The note is secured by a vehicle. At December 31, 2017 and 2016, the balance due on the note was \$4,176 and \$9,148, respectively.

Aggregate future maturities of notes payable are \$4,176 for the years ending December 31, 2018.

Anacostia Watershed Society, Inc. and Saturday Environmental Academy
Notes to the Consolidated Financial Statements
December 31, 2017 and 2016

7. Temporarily Restricted Net Assets

Net assets were released from donor restrictions during the years ended December 31, 2017 and 2016 for the following purposes:

	<u>2017</u>	<u>2016</u>
Environmental education	\$ 93,710	\$ 87,278
Advocacy	35,343	39,377
Stewardship	<u>30,298</u>	<u>27,819</u>
Total net assets released from restrictions	<u>\$ 159,351</u>	<u>\$ 154,474</u>

At December 31, 2017 and 2016, temporarily restricted net assets were available for the following purposes:

	<u>2017</u>	<u>2016</u>
Environmental education	\$ 81,707	\$ 33,605
Advocacy	42,845	28,188
Stewardship	<u>23,882</u>	<u>22,181</u>
Total temporarily restricted net assets	<u>\$ 148,434</u>	<u>\$ 83,974</u>

8. In-Kind Donations

During the years ended December 31, 2017 and 2016, the Organization received various donated goods and services which require skill and would need to be purchased if not donated. The Organization received donated supplies, food and equipment valued at \$15,857 and \$10,971 for the years ended December 31, 2017 and 2016, respectively. For the years ended December 31, 2017 and 2016, the Organization received donated use of space valued at \$21,292 and \$10,000, respectively. The Organization also received donated services of \$6,500 for the year ended December 31, 2017. There was no donated services for the year ended December 31, 2016. Total donated services and goods are recorded as in-kind contributions revenue and included under program advocacy, stewardship, and management and general services expense in the accompanying consolidated statements of activities.

During the years ended December 31, 2017 and 2016, the Organization also received donated property and equipment valued at \$21,300 and \$10,000, respectively. All donated property and equipment was capitalized and included in property and equipment on the accompanying consolidated statement of financial position.

Anacostia Watershed Society, Inc. and Saturday Environmental Academy
Notes to the Consolidated Financial Statements
December 31, 2017 and 2016

9. Commitments

Operating leases

On October 14, 2014, the Organization entered into a lease agreement for the rental of two barges. The agreement calls for monthly payments of \$1,000 beginning December 2014 and is on a month-to-month basis. If a barge is in use and not stored at the dock, the Organization does not have to pay rent for that period of time.

Rent expense for the years ended December 31, 2017 and 2016 was \$7,500 and \$10,000, respectively.

10. Contingency

The Organization receives a portion of its revenue from contracts. The ultimate determination of amounts received under these contracts often is based upon allowable costs reported to and audited by the awarding agency. Until such audits have been completed and final settlement reached, a contingency exists to refund any amount received in excess of allowable costs. Management is of the opinion that no liability will result from such an audit.

11. Retirement Plan

The Organization sponsors a defined contribution retirement plan (the Plan) under Internal Revenue Code section 403(b) which substantially covers all of its employees who elect to participate in the plan. The Organization makes matching contributions in accordance with the Plan provisions. Retirement plan expense for the years ended in December 31, 2017 and 2016 was \$17,096 and \$16,981, respectively.

12. Subsequent Events

In preparing the financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through June 25, 2018, which is the date the financial statements were available to be issued. There were no subsequent events that require recognition of, or disclosure in, these financial statements.

Supplemental Information

Anacostia Watershed Society, Inc. and Saturday Environmental Academy
Consolidated Schedule of Functional Expenses
For the Year Ended December 31, 2017

	Stewardship	Environmental education	Recreation	Advocacy	Total program services	Management and general	Fundraising	Total support services	Total expenses
Salaries	\$ 409,317	\$ 242,984	\$ 46,416	\$ 36,298	\$ 735,015	\$ 126,388	\$ 75,023	\$ 201,411	\$ 936,426
Payroll taxes	34,404	21,434	3,867	2,571	62,276	10,104	6,373	16,477	78,753
Employee benefits	8,063	3,334	341	243	11,981	10,073	503	10,576	22,557
Materials and supplies	222,721	46,291	2,205	275	271,492	9,254	13,039	22,293	293,785
Green Roofs-rebate	43,985	-	-	-	43,985	-	-	-	43,985
GW House (includes depreciation)	19,666	11,674	2,230	1,744	35,314	6,030	3,605	9,635	44,949
DC office (includes depreciation)	6,032	2,987	571	646	10,236	17,552	922	18,474	28,710
Equipment repairs and maintenance	3,034	5,788	779	750	10,351	15,116	-	15,116	25,467
Computer and website	3,738	1,659	-	1,443	6,840	7,490	645	8,135	14,975
Telephone	3,375	2,091	-	510	5,976	3,242	280	3,522	9,498
Postage and shipping	155	160	-	-	315	986	1,645	2,631	2,946
Office expenses	1,946	1,193	177	138	3,454	1,485	391	1,876	5,330
Dues and membership	7,125	815	2,580	-	10,520	9,073	74	9,147	19,667
Conferences and conventions	1,048	1,255	-	730	3,033	1,886	312	2,198	5,231
Miscellaneous	311	90	-	-	401	1,213	393	1,606	2,007
Travel	1,203	2,739	46	504	4,492	1,763	626	2,389	6,881
Professional fees	59,781	30,667	5,362	9,793	105,603	24,199	16,866	41,065	146,668
Contract services	1,720,606	441,227	500	439	2,162,772	23,287	18,408	41,695	2,204,467
Insurance	16,658	9,624	1,456	1,639	29,377	3,966	2,354	6,320	35,697
Depreciation and amortization	<u>15,214</u>	<u>9,031</u>	<u>1,725</u>	<u>1,349</u>	<u>27,319</u>	<u>4,698</u>	<u>2,789</u>	<u>7,487</u>	<u>34,806</u>
Total expenses	<u>\$ 2,578,382</u>	<u>\$ 835,043</u>	<u>\$ 68,255</u>	<u>\$ 59,072</u>	<u>\$ 3,540,752</u>	<u>\$ 277,805</u>	<u>\$ 144,248</u>	<u>\$ 422,053</u>	<u>\$ 3,962,805</u>

Anacostia Watershed Society, Inc. and Saturday Environmental Academy

Consolidated Schedule of Functional Expenses

For the Year Ended December 31, 2016

	Stewardship	Environmental education	Recreation	Advocacy	Total program services	Management and general	Fundraising	Total support services	Total expenses
Salaries	\$ 270,148	\$ 249,500	\$ 50,919	\$ 127,893	\$ 698,460	\$ 87,843	\$ 76,800	\$ 164,643	\$ 863,103
Payroll taxes	22,283	21,307	3,961	10,228	57,779	12,940	6,315	19,255	77,034
Employee benefits	11,287	10,507	2,127	5,344	29,265	3,671	3,236	6,907	36,172
Materials and supplies	210,081	30,093	1,405	3,267	244,846	2,602	147	2,749	247,595
Green Roofs-rebate	291,904	-	-	-	291,904	-	-	-	291,904
GW House (includes depreciation)	13,743	12,486	2,291	5,757	34,277	8,581	3,457	12,038	46,315
DC office (includes depreciation)	15,799	5,557	1,086	2,726	25,168	3,727	1,638	5,365	30,533
Bad debt expense	5,418	5,004	1,021	2,565	14,008	1,762	1,540	3,302	17,310
Equipment repairs and maintenance	2,854	4,401	448	2,041	9,744	5,250	625	5,875	15,619
Computer and website	1,993	2,714	-	1,181	5,888	7,472	1,472	8,944	14,832
Telephone	1,450	2,086	-	1,320	4,856	4,970	40	5,010	9,866
Postage and shipping	954	866	161	654	2,635	277	1,587	1,864	4,499
Printing and publications	10,799	207	21	5	11,032	1,849	11,873	13,722	24,754
Office expenses	1,120	1,262	211	695	3,288	1,398	319	1,717	5,005
Dues and membership	4,176	2,903	3,321	1,360	11,760	934	3,092	4,026	15,786
Conferences and conventions	492	470	29	250	1,241	568	-	568	1,809
Miscellaneous	6,788	11,324	536	1,248	19,896	14,220	2,021	16,241	36,137
Travel	445	2,871	103	1,374	4,793	283	268	551	5,344
Promotion	-	-	-	-	-	-	270	270	270
Professional fees	42,595	37,858	9,641	22,683	112,777	14,100	13,268	27,368	140,145
Contract services	224,185	129,104	-	19,506	372,795	29,175	14,959	44,134	416,929
Insurance	21,956	21,135	3,816	10,441	57,348	6,588	5,760	12,348	69,696
Depreciation and amortization	8,247	7,618	1,555	3,905	21,325	2,683	2,345	5,028	26,353
Total expenses	<u>\$ 1,168,717</u>	<u>\$ 559,273</u>	<u>\$ 82,652</u>	<u>\$ 224,443</u>	<u>\$ 2,035,085</u>	<u>\$ 210,893</u>	<u>\$ 151,032</u>	<u>\$ 361,925</u>	<u>\$ 2,397,010</u>